1st general discussion of course

2. Presentation of original speeches
   Lecture on historical origins

3. Don’t lecture on early history
   Begin w/ Aristotle’s History

4. The Rhetoric of Aristotle

Text on The Rhetoric

pg xix

The complaint of the R is in the nature of
this person to be persuaded

The Rhetoric is really a psychology book

The argo is the person who decides the case
of the person who has the speaker trying to persuade
to a course of action or change in form
in an expository
the person who has the speaker
make of

judgement conflict, presents a dilemma
complete human sympathy