

ARGUMENT

How We May Distort the Evidence

1. Self-defense (mechanisms)
2. Sophistical defense (trickery)
3. Avoidance (block, forget)
4. Distraction devices
5. Rationalizing (make it okay)
6. Repression (block completely)
7. Projection (transfer it)

(Moore 397-404)

Psychological Blinders

1. Mindsets (despite contrary evidence)
2. Thought habits
3. Attitudes
4. Stereotypes- generalization, over-simplification
5. Displacement- transfer aggression to one less likely to retaliate
6. Identification
7. Failure to listen

(Moore 431-438)