



# INTER OFFICE MEMO

**TO:** All Employees

**AT:**

**DATE** 2/20/87

**FROM:** William E. Flaherty

**AT:**

**SUBJECT:** INTERIM ORGANIZATION ANNOUNCEMENT

The CHAMPUS Reform Initiative (CRI) is an effort by the Department of Defense to solicit contracts with private industry to underwrite the cost of health care for persons eligible for CHAMPUS. The program will be very similar to a very large national account. We are interested in the initial contract for Florida and Georgia which would represent approximately 600,000 eligible beneficiaries.

This initiative could be a major business opportunity for our corporation. In addition, it provides an opportunity for 6-12 plans in the Southeast to cooperate in selling and servicing alternate delivery systems. The formal Request for Proposal (RFP) is now scheduled to be issued on March 1, 1987. Because of the magnitude of this project's impact on the corporation, dedicated leadership will be required over the next 90 days in order to make the business decision as to whether or not it is in the company's best interest to respond to the requirements of the RFP.

Therefore, effective immediately, Bill Dodd has been excused from all other assignments to concentrate his efforts on the CHAMPUS proposal. In the interim, Charles Menzel, Director of Internal Audit, and Mike Jones, Director of Facilities and Office Services, will report directly to Mike Cascone, Executive Vice President. Corporate Planning will report to John Slattery, Director of Special Projects.

Please join me in lending our support to Bill Dodd and the CHAMPUS team during this critical decision-making period.

-- W. E. Flaherty

WEF/jlc